

Media announcement



## **Brisbane Business Secures \$1.1 Billion Contract in the Middle East**

BRISBANE: [Thiess Services](#), a national environmental and utilities contracting firm headquartered in Brisbane has signed a 15 year waste management concession contract with the Abu Dhabi Government, valued at AED \$1.1 billion over the project period.

The new international partnership marked the beginning of a nine-day Brisbane business mission in the Middle East, led by Lord Mayor Campbell Newman. The delegation began in Abu Dhabi on the 1 February where the contract was officially signed, and will conclude in Manama, Bahrain on the 9 February.

Lord Mayor Campbell Newman said the contract was good evidence Brisbane enjoys a strong reputation with businesses and governments in the Middle East, providing an ideal platform for local companies to consider business partnerships in the region.

“The Thiess partnership is a huge success for Brisbane and I congratulate the team for their innovation and persistence in securing a long-term project in one of the world’s fastest growing construction markets,” Campbell Newman said.

“Thiess is also Brisbane City Council’s waste management alliance partner, and operates a variety of waste management and recycling facilities in Brisbane.

“Never before has there been so much interest and awareness in Brisbane’s sustainable economy and growth from the Middle East region. Contracts such as this highlight that there are many strategic partnership opportunities for local businesses.

“This international business partnership is not only the beginning of the Brisbane business mission, it also marks the beginning of the official Brisbane Abu Dhabi Sister City relationship.”

The Brisbane Abu Dhabi sister city relationship is based on long-term cultural and trade ties developed by Brisbane City Council and Brisbane Marketing, and its benefit will offer many new opportunities for both cities to develop collaborative projects under the MOU.

John Aitken CEO of [Brisbane Marketing](#), the city’s official marketing authority is in Abu Dubai as part of the Brisbane business delegation in the Middle East, showcasing the City’s economic strengths and new investment and trade opportunities in key sectors.

John Aitken said the new Thiess Services contract with the Abu Dhabi government reinforces Brisbane’s growing reputation in the Middle East as an emerging global city.

“The contract specifically highlights the similarities between the two cities in terms of energy and water issues, civic planning and administration, city marketing, climate and infrastructure needs. It also shows that governments in the Middle East are seeking closer ties with Brisbane to exchange technology, talent and expertise,” Mr Aitken said.

“Abu Dhabi offers many opportunities for Brisbane, particularly in education, environmental services and construction. With the assistance of Brisbane Marketing through [Invest Brisbane](#) and Export Brisbane, we are committed to learning from and collaborating with the city to achieve new partnerships such as Thiess Services and the Abu Dhabi governments.

“Now with the UAE airline Etihad’s forthcoming increased capacity to Brisbane, the connections between the two emerging cities are stronger than ever.

In a further link between the two cities, Civic leaders from Abu Dhabi identified Brisbane as one of the models for how they want their city to develop, during a fact-finding mission in October 2008. The development plans form part of Abu Dhabi’s 2030 vision.

Thiess Services in joint venture with Al Habtoor Leighton Group established the partnership with the Centre for Waste Management Abu Dhabi for Management of Construction & Demolition Debris for the Emirate of Abu Dhabi.

The project involves the design and construction of a recycling facility to manage construction and demolition waste in the Emirate of Abu Dhabi and to produce recycled products suitable for re-use in construction projects.

Design and construction of the plant is expected to commence immediately on contract execution and will be completed within 12 months, with a further 14 years of concession operations.

The Abu Dhabi government contract is expected to generate new service opportunities for Thiess Services, adding to their existing pipeline of contracts in Abu Dhabi.

A number of Brisbane companies already have a presence in the Middle East region, including:

- Thomson Adsetts Architects
- Health Projects International
- Sunland Group
- GHD
- QUT
- Griffith University
- Noel Robertson Architects
- Cardno
- WorleyParsons
- AEG Odgen

- ENDS -

About Brisbane Marketing [www.brisbanemarketing.com.au](http://www.brisbanemarketing.com.au)

Brisbane Marketing is the official marketing authority for the Greater Brisbane Region (Australia). The agency's mission is to promote Brisbane and its surrounds as an emerging global city to local, national and international markets, with the ultimate goal of achieving optimum social and economic benefits for the local community, residents and businesses.

Brisbane Marketing comprises of: [Invest Brisbane](#), Export Brisbane, Leisure Tourism, [Brisbane Convention Bureau](#) and Major Events Brisbane.

About Thiess Services [www.thiess-services.com.au](http://www.thiess-services.com.au)

Thiess Services, one of Australia's most versatile, innovative and diverse environmental and utilities contracting organisations. With operations throughout Australia, New Zealand and the Middle East, Thiess Services is continuing to expand market presence in our key areas of operation:

Contaminated Site Remediation | Waste Management | Utilities Management | Facilities Management | Transport Infrastructure Operations and Maintenance | Telecommunications.

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